

PLACER COUNTY FAIR JUNIOR LIVESTOCK AUCTION PROGRAM

You have just taken the first step in the preparation for exhibiting a market animal and participating in the Junior Livestock Auction at the Placer County Fair. When you weighed your animal, you established ownership and also have a base weight from which to plan and carry out your feeding program. You should discuss your plan with your parents as well as your 4-H leader or FFA advisor.

JUNIOR LIVESTOCK AUCTION COMMITTEE

At the weigh in, you will meet the members of the Junior Livestock Auction Committee. They will work in coordination with the Fair management to plan and operate the auction. This is strictly a volunteer job. Some of the Auction Committee's responsibilities are:

- Planning, operating and supervising the weigh in of animals at pre-weigh and at the fair.
- Arranging for the auctioneer.
- Arranging for a local Bank to assist in clerking the sale.
- Assisting with the set up of the Auction Ring.
- Arranging for a buyers' social before, and lunch during the auction.
- Publicity before and after the auction.
- Arranging for transportation of the animals to the processing plants.
- Arranging for processing facilities and related problems.
- Collecting payment from buyers for animals.

THE AUCTION COMMITTEE IS NOT RESPONSIBLE FOR LOCATING AND SECURING BUYERS FOR YOUR ANIMAL. IT IS THE RESPONSIBILITY OF YOU (THE EXHIBITOR) AND YOUR FAMILY.

GETTING A BUYER

Brochures are available that explain the auction and sales process to potential buyers. Please hand these out to people or businesses in which you and your family are acquainted with. Encourage them to come to the auction and support this youth oriented activity. If you need additional copies of the brochures, they will be available at the Fair Administration Office or through your FFA Advisor.

A letter to a prospective buyer is recommended and might also encourage them to attend the auction. You should include the following information:

- Date, location and time of sale
- A copy of the Junior Livestock Auction Brochure.

AUCTION COSTS

There are certain costs in operating the Junior Livestock Auction. These costs are paid for with a commission deducted from the proceeds of the sale of your animal. These costs include:

- Mailing and printing costs
- Publicity costs
- Buyer's gratuities
- Transportation costs
- Defaulted buyer payments of animals
- Compensation to buyers for damaged carcasses

RESPONSIBILITY OF YOU (THE EXHIBITOR) AND YOUR FAMILIES

I. Between now and the Fair

- A. Nurturing, feeding and caring for your animal
- B. Training your animal for the fair
- C. Securing buyers for your animal
- D. Read your Placer County Fair Exhibitor Handbook carefully. Fill out the entry forms properly. Ask for assistance from the exhibits department at the Fair office, from your project leader or FFA advisor.
- E. Get your fair entries into the Fair office before the entry deadline – **FRIDAY, May 29th.**

II. Day before the Fair

- A. Make sure you bring to the Fair, all the equipment you need to take care of your animal.
- B. Your animal must be in place at the Fair by Tuesday, June 23 at 6:00 p.m.
- C. Attend any fair orientation meeting for exhibitors to receive last minute instructions and information.

III. Auction Day

- A. Spruce up your stall or pen area.
- B. Have your animals at the sale ring on time.
- C. Assist the Junior Livestock Auction Committee whenever possible. Remember, they are giving their time and energy coordinating the sale to help you.
- D. Smile when you take your animal into the ring.
- E. You have not entered into a contract of sale by completing the auction process.
- F. **DO NOT** ask the person who buys your animal to give you the animal back or sell it back to you at market price.
- G. **DO NOT** offer to trade your sale animal to the buyer for another animal you did not sell in the auction.

IV. After the Auction

- A. Your responsibility for your animal does not end with the sale. You are responsible to feed and care for your animal until the Junior Livestock Auction Committee or the buyer of the animal relieves you of possession of it.
- B. If the buyer decides to pick up the animal and has not done so by the time you leave Sunday night, contact the Livestock Office or a sale committee member and make arrangements with them.
- C. Once an animal has been sold through a Junior Livestock Auction, it cannot be shown and sold through any other fair auction.

CHECKS AND THANK YOU NOTES

You are responsible for providing a thank you note in a stamped envelope to your buyer. They should be turned into the Administration Office when you pick up your check and your pictures. **Checks will not be available before Friday, July 17, 2009. No checks will be released without a thank you note.**

STEER CARCASS EVALUATION

Steers sold through the Junior Livestock Auction and consigned to the processing plant will undergo a carcass evaluation. The purpose of this evaluation is to provide educational information to exhibitors, parents and leaders to assist in raising a market ready steer in the future. The criteria for carcass evaluation will be pre-determined by the Junior Livestock Auction Committee.